

May 12, 2005
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IBM Business Consulting Services

To Whom It May Concern:

I would like to submit my resume for your consideration. I am an independent consultant with my own company (DMC Insights Inc) and I am looking for new challenging assignments.

I have been a manager and consultant for over thirty years with increasing responsibilities in the computing and communications industries. I served as the lead for system development activities seven times for different companies. As both an architect and a builder, I have a comprehensive technical background designing, developing and implementing system environments. My experience includes Next Generation Networks using IP. I have had international assignments in Europe, Canada / Japan, Indonesia, and India. I am currently teaching for a local university.

The following is a brief list and description of my background. The remaining pages contain my detailed Resume.

- Masters in Systems Management from USC
- Systems Consultant for Motorola Computer Systems. I also served as Leader / Project Manager for the development and support of custom communications software used for health services.
- Systems Architect for the Defense Logistics Agency, the Army Materiel Command, and the Systems Development Command.
- Product Manager for Data Services.
- Project Manager for creating Product Management for the launch of Intelligent Network Services in Indonesia.
- System's Architect designing, developing and implementing order processing systems.
- Project Manager for customizing a convergent billing platform for a Telephone company in Japan to serve in a global telecom environment.
- Head of Revenue Assurance Department including 5 systems (Mediation, Billing, Interconnect, Fraud Management & Collection Accounting)
- Adjunct Professor for a local university teaching computer information classes (Systems Analysis, Project Management, Data Communications, and Management Information Systems)

I have demonstrated abilities as an architect and developer by being successful in wide variety of roles at different companies and in diverse environments. I feel my management and technical experience in applications and platforms will fulfill a variety of roles as a systems architect or leading application development. The attached resume offers more details of my background and I look forward to the opportunity to present my qualifications.

Sincerely,
Richard D. Currall

May 2005

RESUME
RICHARD D. CURRALL

EDUCATION

BA in Chemistry from Missouri University-Columbia 1968
MS in Systems Management from the University of S CA. 1972

EXPERIENCE

Aug '04-Present: Adjunct Professor at William Woods University teaching Management Information Systems in the MBA program plus Systems Analysis, Project Management, and Data Communications in the Computer Information and Management program.

Oct '01-Apr 03: Contractor as Head of a Dept. for Reliance Infocomm (a new Telecom company) in India launching nationwide CDMA Mobile, Wire Line and International Long Distance Services. The Dept. consisted of 7 teams supporting 5 BSS systems (Mediation, Retail Billing (Consumer & Enterprise), Interconnect / Wholesale Billing, Fraud Management, and Collection Accounting / Reconciliation). In addition to the computing platforms, the department included teams for business analysis, audit / control functions, and revenue tracking / reporting. The platform teams were further segmented in Development / Test and 7 x 24 Production Operations. The staff started as 10 and grew to 110 during my assignment.

Aug '00-Apr '01: Consultant to PointOne, a Next Generation Network Wholesale Provider with the largest deployment of Carrier Class Softswitches doing VoIP. Next Generation BSS Infrastructure included Data Collection, Mediation, Event Processing, Rating, Billing and the associated interfaces to Customer Care and Financial Applications.

Jun '99-July '00: Consultant to Williams Communications, a Next Generation Network Wholesale Provider. Created and launched a custom Billing Platform for Voice Services. Also addressed a broad range of Network and BSS infrastructure issues for launching VoIP, VPN, ISDN, and Integrated Access Services. Issues included requirement definitions, business rules, design, development, testing, implementation and post implementation maintenance/enhancements. This role employed cross-functional teams with Accounting Services, Marketing, IT, and Customer Care.

Jan '99-May '99: Consultant to Saville, a Canadian software company, as Project Manager customizing their convergent billing platform for NTT, a global telecommunications company in Japan. Leading 12 supporting teams for a total of over 40 members, I was responsible for defining requirements and designing solutions; developing custom modules and integrating these changes into the existing architecture; plus completing all of these processes through systems tests. Customizations were in areas of multiple languages, multiple currencies and multiple tax jurisdictions.

May '98-Dec '98: Consulted for two CLECs. The first CLEC, Transwire, was focused on the xDSL market in New York. I worked on OSS issues for adding Voice to basic data services. The second CLEC, Espire, is a multi-state provider of Local and ISP services. I was the IS representative on the Mergers & Acquisition Team that successfully acquired two companies. I also represented the CLEC in PSC/PUC activities. These activities were OSS collaboratives, Change Management organizations, and forums for industry specifications in New York (Bell Atlantic), Georgia (Bell South), and Texas (SWBT).

Oct '96-May 98: Consulted for the Lucent providing services to a telecom company in Indonesia. I was the Project Leader creating Product Management / Product Development and Business Processes for the launch of IN. Responsibilities were Business Plan and Financial Analysis to include product scenarios, market forecasts, revenue forecasts, investment requirements, and settlement issues. Implementation included: creating a Product Management Organization; Product Realization Processes; use of Cross-Functional teams; and Free Call/ Premium Call Services were launched.

Apr. '96-Sep '96: Consulted on four projects. First, for HSBC, a major investment bank, participated in a due diligence review supporting a potential investment opportunity. In addition there were projects with "Long distance" subsidiaries of LECs: Ameritech, US West, and PacBell.

Nov. '95-Mar. '96: Qwest Communications Inc.-Product Manager: Data Services. I was responsible for expanding existing Private Line products into a full line of Data Services to include ISDN, Frame Relay and ATM. In addition to Product Development / Management, work included infrastructure issues of Network Architecture, Nationwide Field Service, CPE program and Training for the Direct Sales Force.

'89- Sept. '95: MCI: I held positions in Sales/Management. I was a National Account Manager with one of the top ten multi-national accounts. Voice projects focused on Advanced IN Services. Data projects included a nationwide private network that was migrated to Frame Relay. Work resulted in a 3-year contract worth \$50M. As a Sales Manager, I had a team of 12 providing sales and service to National Accounts in a two-state area.

'79-'89: Motorola Computer Systems: I held a variety of positions including technical, sales, and service. In '79-'80, I was a Systems Engineer for WAN applications. From '81-'84 I was a Product / Systems Manager developing custom communications software that was used by 425 minicomputers in a health services network. From '84-'87, I served as a District Support Manager with a 4 state area. In '88-'89, I was an Account Executive / Systems Consultant and received special recognition for negotiating a unique \$24M contract that combined equipment with special services.

'75-'79: System's Architect designing, developing and implementing order processing systems for 2 manufacturing companies.

MILITARY EXPERIENCE - ARMY

Active Duty: Held a Top Secret Cryptographic Clearance with access to Special Intelligence.

'70-'74 Army Security Agency: I held a variety of positions of increased responsibility. I finished as the Commander of a unit of 310 men.

Reserves '75-92: Held a Top Secret Security Clearance in a variety of positions related to Data Processing and networked automated systems. Examples include the following:

1. Chemical Systems Command '75-'79 Worked on ADP Security
2. Troop Support Command '80-'83 Worked on ADP Auditing
3. Defense Logistics Agency '84-'87 Worked in the Communications Div. on a Project for Distributed Computing Systems that had a total implementation cost of over \$100M. The requirement was for each of 10 Departmental Systems to be connected by Ethernet LAN with up to 128 PCs. In addition, the Departmental Platforms had interactive communications in a Wide Area Network connection through a Front End Processor to multiple Main Frames.
4. Systems Development Command '88-'89 Working with Communications on Integrated Development Activities. This requirement was for 5 Departmental Systems to be connected by Ethernet LAN with up to 64 terminals, PCs, and printers connected to each Departmental System. I worked on the Local Area and Wide Area network plans.
5. Army Materiel Command: '90-'91 Conducted a review of After Action Reports on Desert Shield and Desert Storm related to the communication of logistics / materiel requirements.

I retired in '92 with the rank of Lieutenant Colonel.